



Expression of Interest

Part B. EOI Scope of Services

RFT Title:

Pest and Rodent Control Services for Accor Stadium, Sydney Cricket Ground, Allianz Stadium, Sporting Club of Sydney, and Commbank Stadium

RFT ID:

VNSW2024-104

Document Approval

Venues NSW Document Control and Approval.		
Name	Role/Position	Date Approved
William Konya	Manager - Contracts and Presentation - SCG, SFS & SCOS, VNSW	14 th September 2023
Vika Afu	Facilities Supervisor - SCG, SFS & SCOS, VNSW	14 th September 2023

1. Background and General Description

- 1.1 Venues NSW (“VNSW”) is a statutory authority established as per the Sporting Venues Authorities Act (Venues NSW) 2020 to manage government-owned sporting and entertainment venues and precincts. The VNSW’s portfolio currently includes the following sites:
- Stadium Australia, currently known as Accor Stadium.
 - Sydney Cricket Ground, currently known as SCG.
 - Sydney Football Stadium, currently known as Allianz Stadium.
 - Hunter Stadium, currently known as McDonald Jones Stadium.
 - Western Sydney Stadium, currently known as Commbank Stadium.
 - Wollongong Stadium, currently known as WIN Stadium.
 - Wollongong Entertainment Centre, currently known as WIN Entertainment Centres.
 - Newcastle Showground and Entertainment Centre.
 - Sydney Fitness Facility, currently known as the Sporting Club of Sydney.
- 1.2 VNSW is now seeking Expression of Interest (“EOIs”) from capable suppliers for the opportunity “Pest and Rodent Control Services for Accor Stadium, Sydney Cricket Ground, Allianz Stadium, Sporting Club of Sydney and Commbank Stadium”. The Site maps are shown in Appendix A.
- 1.3 VNSW seeks EOIs from legal entities with the ability to meet the Mandatory Criteria Requirements together with demonstrated capability and resourcing capacity in managing and performing Pest and Rodent Control Services for the VNSW’s Sites.
- 1.4 Following the multi-stage sourcing proces, it is VNSW’s overarching aim to recommend and award one contract (“the Service Agreement”) to one supplier who demonstrates the best “Value for Money” to VNSW based on its criteria for Pest and Rodent Control Services for VNSW’s Sites.
- 1.5 The EOI Scope of Services (“the Services”) are strictly for the Sites defined and does not automatically extend any rights, exclusivity, or invitation to supply or servicing any other venues or sites owned or managed by VNSW and within the VNSW’s portfolio. VNSW may elect (at its discretion) to vary the Services for similar Pest and Rodent Control Services for other venues should there be a necessity to expand the Services.
- 1.6 This EOI Scope of Services (this document) is issued to provide genuine interested Tenderers to the open market Request a broad understanding of the Pest and Rodent Control Services required for the above-mentioned Sites. The Services will include but are not limited to:
- 1.6.1 General Pest Control Treatment – Pest, Insects and Rodent Control Services
 - 1.6.2 General Pest Control Treatment – Pest, Insects and Rodent Baits Stations
 - 1.6.3 Cockroach Control Treatment
 - 1.6.4 Flying Insects Control Devices
 - 1.6.5 Spider Control Treatment
 - 1.6.7 Timber Termite Visual Inspections

2. Estimated Demand for the Pest Control Services

- 2.1 Based on previous annual provisions for the Pest Control Services, each Site/Venue will require a minimum of:
- Twelve (12) or equivalent service visits per annum for rodent (mice/rat) treatments, controls, and checks;
 - Twelve (12) or equivalent service visits per annum for insect and cockroach baits treatments, controls, and checks;
 - Twelve (12) or equivalent service visits per annum for small flying pest control devices – inspections and rotation of consumable materials;
 - Two (2) or equivalent service visits per annum for spider treatment such as controlled spray;
 - Provision for other rodent and pest control related services as may be required from time to time by a Site;
 - One (1) or equivalent service visit per annum for visual termite inspection for buildings built after 1980; and
 - Two (2) or equivalent service visits per annum for visual termite inspections for buildings built before 1980 – such as heritage listed buildings consisting of timber structural materials.
- 2.2 The Venues may have ad-hoc Service requests for other pest and rodent controls such as feral cat or fox catching and release programs, which may be requested from time to time.
- 2.3 All Tenderers to the EOI and the successful Supplier shall accept that the volumes in 2.1 are based on anticipated Services but may be subject to increase or decrease under the future Services based on any unique approaches and methodology of a Supplier under the future Service Agreement.
- 2.4 Tenderers to the EOI must be able to clearly demonstrate that they have the capability and management capacity to coordinate the required Pest and Rodent Control Services at similar or equivalent venues/facilities. This includes being fully accountable for all resource and service management (Supplier Personnel, Supplier Plant and Equipment, consumable stock) and ongoing service auditing in an extremely proactive manner.

3. Mandatory Requirements for Pest Control Services

- 3.1 A Tenderer to the EOI must ensure that the Services will meet or exceed the following Australian Standards or legislative requirements:
- The Supplier must comply with the Pesticides Act 1999 and Pesticides Regulation 2017.

- The Supplier as a Pest Control Operator and the Supplier's Personnel carrying out the prescribed pesticide work must be licensed with the NSW Environmental Protection Authority (EPA).
 - It is desirable that the Supplier is a member of a registered reputable industry body such as an example only *PestCert as established by the Australian Environmental Pest managers Association (AEPMA) and government*. This is desirable requirement but not mandatory.
- 3.2 A Tenderer to the EOI must demonstrate full commitment to have Pest and Rodent Control Services managed and performed by its own employees and not involve any subcontracting or subcontracted persons or entities for the Pest and Rodent Control Services.
- 3.3 In providing the Services, A Tenderer to the EOI must demonstrate full commitment to comply with the Work Health and Safety Act 2011 (NSW) (WHS Act), the Work Health and Safety Regulation 2017 (NSW) (WHS Regulation), SafeWork NSW approved Codes of Practice and the Work Health and Safety Management Systems and Auditing Guidelines (edition 5) and relevant standards. To view these documents, go to the below hyperlink: <http://www.safework.nsw.gov.au/law-and-policy/legislation-and-codes/codes-of-practice>;
- 3.4 A Tenderer to EOI shall not have any significant prosecution(s) or fines(s) for a breach of Australian Work Health and Safety legislation or Environmental legislation during the past two (2) years. VNSW will make its own determination on the 'significance' and 'risk' of shortlisting any Tenderer who has had any prosecution(s) or fine(s) based on the severity of the prosecution(s), fine(s) and outcomes of such matters.
- 3.5 A Tenderer to the EOI must strictly comply with providing Service Visit Reports after each Service frequency at the Venue. This is to ensure that the Services delivered and performed can be effectively audited by the Venue Authorised Officer.
- 3.6 A Tenderer to the EOI must be committed to complying with [NSW Procurement Board Direction 2017-01 - Conduct by Suppliers](#).
- 3.7 A Tenderer to the EOI must be committed to complying with the [NSW Government Supplier Code of Conduct](#).
- 3.8 A Tenderer to the EOI must be committed to complying with the Modern Slavery Laws.
- 3.9 A Tenderer to the EOI must be committed to complying with the future requirement to obtain and maintain Workers Compensation Insurance (as per Law) for the duration of the Services.
- 3.10 A Tenderer to the EOI must be committed to complying with the future requirement to obtain and maintain Public Liability Insurance to the value of no less than \$20,000,000 per occurrence for the duration of the Services.
- 3.11 It is desirable that the Tenderer to the EOI has a third-party certified Occupational Health and Safety Management Systems to either ISO 45001:2018; or ISO 18001:2007 or AS/NZ 4801:2001 (or equivalent) Standard.
- 3.12 It is desirable that the Tenderer to the EOI has a third-party certified Environmental Management System AS/NZS ISO 14001:2016 or AS/NZS ISO 14001:2004 (or equivalent) Standard.

- 3.13 It is desirable that the Tenderer to the EOI has third-party certified Quality Management System to AS/NZS ISO 9001:2015 or AS/NZS ISO 9001:2000 (or equivalent) Standard.
- 3.14 A Tenderer to the EOI must be committed to supporting Venues NSW to comply with the NSW Government Aboriginal Procurement Policy.

4. Supplier's Capability, Nominated Representative and Personnel

- 4.1 A Tenderer to the EOI must have demonstrated proven capability in performing 'Pest Control Services' in stadiums, arenas, major sporting venues, facilities (or equivalent large commercial venues/facilities) which require a high degree of coordination of Pest and Rodent Control Services. A Tenderer must provide a minimum of four (4) case studies for assessment to verify / validated the Tenderer's current capabilities. Current contracts/agreements of equivalent services in a commercial setting are highly desirable.
- 4.2 A Tenderer to the EOI must provide the Resumes / CV's of the proposed Nominated Representative Personnel that would manage and oversee the Services.
- 4.3 A Tenderer must have adequate capacity to perform and deliver the Services via qualified and licenced Supplier Personnel. It is highly desirable that the Supplier has local capacity in relation to the Sites (i.e., within the Local Government Area of the City of Sydney and the City of Parramatta - or adjacent areas) to effectively Service the Sites without challenge.
- 4.4 A Tenderer to the EOI must not consider the use of any subcontractors in the performance of any services.
- 4.5 The successful Tenderer will need to be capable of continually managing performance levels including training / re-training of all Personnel.

5. The Functional and Performance Requirements

The Services

- 5.1 The Services required include but not limited to:
- 5.1.1 The treatment and control of all rodents (mice and rats), common pests, insects, cockroaches, and spiders in the Site/Venue Areas which may specifically include:
- Venue external and outer parameters, zones and thoroughfares
 - Gardens
 - Large or vehicle entry points
 - Loading docks, delivery areas and/or basement levels
 - Waste Management Compounds
 - Car parking facilities
 - Semi outdoor concourses
 - Food Outlets
 - Bars/ Bar locations

- Kitchens/Commercial Kitchens
- Corporate Suites
- Function Rooms
- Change Rooms
- Plant Rooms
- Storage Rooms
- Stairwells – internal and external to include emergency exit stairwells.
- Media Facilities
- Workshop
- Externals Areas – Spectator Seating Areas

5.1.2 Rodents/Vermin and Pests to be controlled at the Sites are primarily:

- Rodents control treatment (specifically mice and rats (and equivalent rodents))
- Cockroaches (all common species to Greater Sydney)
- Spiders/Webbing (all common species to Greater Sydney)
- Flying insects of internal areas

5.1.3 The Supplier is to provide all necessary baits, controls, treatments, sprays etc., under their own unique approach and methodology for the effective management, treatment and control of rodents, pests, and vermin at the Sites as defined.

5.1.4 The Supplier may have the provision for providing on call feral animal or animal removal (via lawful caged catch and release/controls) for feral cats, foxes, birds and possums through cages and/or collection services or methods of management available such as netting, spikes, other devices.

5.1.5 It is mandatory that the Supplier can provide all of the Routine pest, rodent and vermin services in-house as these Services cannot be subcontracted. A supplier can engage a subcontractor in case a specialised service is required at the site.

Services Requirements

5.2 In general, the anticipated Services requirement are:

Service Type	Annual Frequency
Rodent treatments, controls and checks for mice and rats.	Monthly Services (12 x per annum)
Cockroach treatments, controls and checks for cockroach.	Monthly Services (12 x per annum)
Spider treatment, controls, sprays and checks.	Six Monthly Services (2 x per annum)
Small flying insect control devices	Monthly Services (12 x per annum)
Visual Termite Inspections – Buildings built before 1980	Six Monthly Services (2 x per annum)

Service Type	Annual Frequency
Visual Termite Inspections - Buildings built after 1980	Annual Service (1 x per annum)
Other rodent and pest control related services.	As may be required from time to time by a Site

6. Warranties on Service Workmanship

- 6.1 The Supplier must provide a standard Service workmanship warranty for all Services performed. This means that the Supplier will carry out any defective services such as, but not limited to the full replacement of any defective rodent bait station at the cost of the Supplier if determined to be defective or not fit for purpose.

7. Insurances

- 7.1 The Supplier must be committed to obtaining, holding and maintain a public liability insurance policy and cover from a reputable insurer, providing coverage of no less than twenty million Australia dollars (\$20,000,000) per occurrence.
- 7.2 The Supplier must hold and maintain worker compensation insurance policy (as per Law).

8. Suppliers and Venues NSW Responsibilities and Resources

- 8.1 The Venue NSW's Authorised Officers will be readily available to disclose the most current Venue information to support the Supplier in the performance of the Services. This will include any additional Venue plans/drawings, Venue, and event information etc.
- 8.2 The Supplier must nominate and maintain a Supplier Representative Role for the life of the Services. Venues NSW will also nominate and maintain a Venue Authorised Officer role for the life of the Services. These individuals will be the main points of contact between the Supplier and Venues NSW for all agreement related communications and obligations.
- 8.3 The Suppliers Representative(s) and Venue Authorised Officers are responsible for the following:
- (a) to represent their respective party in relation to the Goods and Services and make appropriate commercial decisions on day-to-day issues in respect to the Goods and Services;
 - (b) coordinating and monitoring the Goods and Services including the supply, delivery, and performance of the services as per the requirements; and
 - (c) communicating, actioning, or escalating any issues, problems or concerns that may arise during the Agreement.

9. Venues NSW - Venue Authorised Officer/s

All matters and issues including but not limited to Agreement notices, approvals, communications, and requests for variations are to be made to the Site/Venue Authorised Officer only:

Role	Authorised Officer	Contacts
Sydney Cricket Ground (SCG)	To be defined on award of Contract	Address: Western Mezzanine Level One, 40-44 Driver Avenue, Moore Park, NSW 2021
Sydney Football Stadium (SFS) / Allianz Stadium and Sporting Club of Sydney	To be defined on award of Contract	Address: Western Mezzanine Level One, 40-44 Driver Avenue, Moore Park, NSW 2021
Stadium Australia (Accor Stadium)	To be defined on award of Contract	Address: Edwin Flack Avenue, Sydney Olympic Park NSW 2127
Western Sydney Stadium (CommBank Stadium)	To be defined on award of Contract	Address: 11-13 O'Connell St, Parramatta NSW 2150

10. Location

- 10.1 When visiting the Sites/Venues, the Supplier's Personnel must sign-in at the Venue's Administration Office, adhere to all security requirements and report to the Venue Authorised Officer or respective Site contact before performing any Services.

11. Responsible Procurement and Supply Chains Obligations

The Supplier must comply with the codes, guidelines, and standards listed in the [NSW Government Code of Practice for Procurement](#) and [NSW Supplier Code of Conduct](#).

The Supplier must inform Venues NSW with any information, whatsoever, concerning any findings of dishonest, unfair, unconscionable, corrupt, or illegal conduct against its entity, its directors or management and sub-contractors or agents' directors or management.

Appendices

Appendix 1. Accor Stadium

Click this Link - [Stadium Map - Accor Stadium](#)

Appendix 2. Sydney Cricket Ground (SCG) Map

Click this Link - [Interactive Map \(sydneycricketground.com.au\)](https://sydneycricketground.com.au)

Appendix 3. Sydney Football Stadium (SFS) / Allianz Stadium Map

Click this Link - [Interactive Map \(allianzstadium.com.au\)](https://allianzstadium.com.au)

Appendix 4. Sporting Club of Sydney (SCOS) Map

View the Website for generic information as per below.

Click this Link - [Home | Sporting Club of Syd \(sportingclubofsydney.com.au\)](https://sportingclubofsydney.com.au)

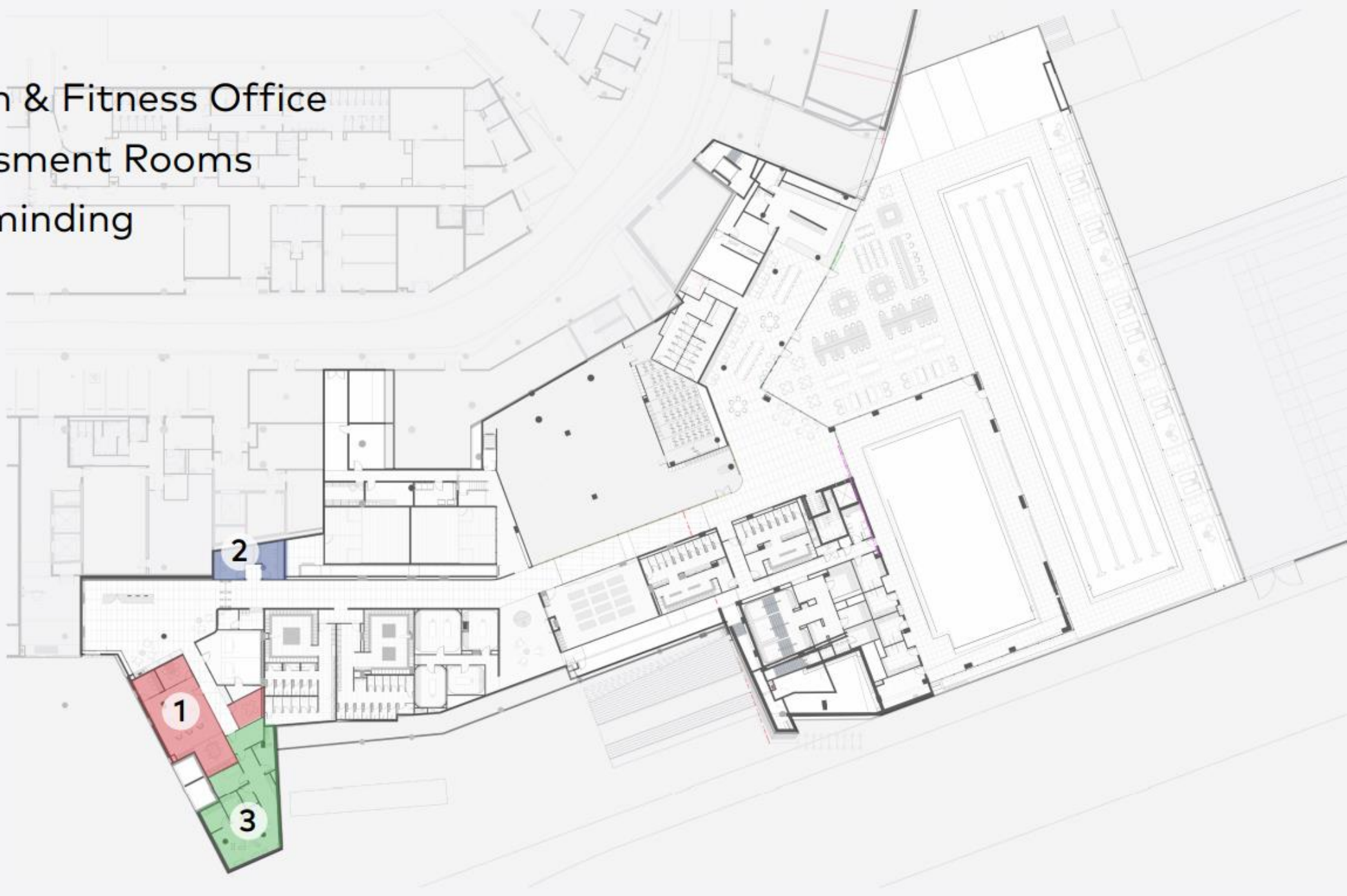
Refer to the attached general site maps over the page.

1 Welcome Space



Planning L0

- 1 Health & Fitness Office
- 2 Assessment Rooms
- 3 Childminding



Planning L0

- 1 Dry Change Rooms
- 2 Wet Change Rooms
- 3 Family Change Rooms
- 4 Cafe Amenities



Planning LO

- 1 Main Gym
- 2 Group Training
- 3 Squash Courts
- 4 Virtual Golf



Planning L0

- 1 Day Spa
- 2 Spa, Sauna, Steam



Planning L0

- 1 Indoor Cafe Dining
- 2 Served & Kitchen
- 3 Outdoor Cafe Dining



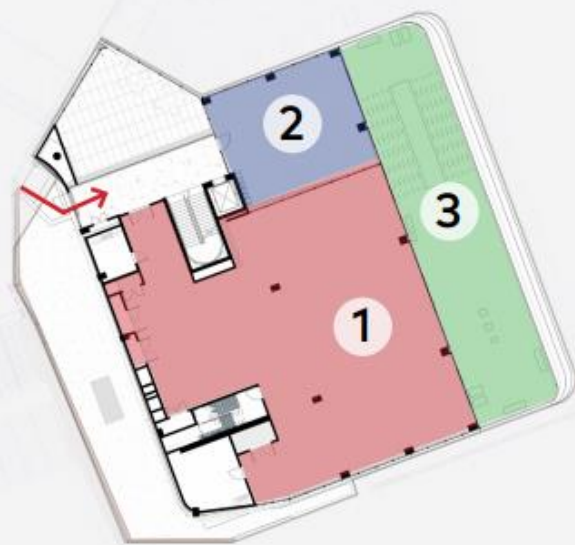
Planning L0

- 1 Indoor 25m Pool
- 2 Outdoor 50m Pool
- 3 Terrace & Cabanas



Planning L1

- 1 Cardio Gym
- 2 Group Fitness
- 3 Outdoor Training Terrace
- 4 Roof Terrace



Planning L2

- 4 Roof Terrace



Appendix 5. Commbank Stadium Map

Click this Link - [Stadium Map - CommBank Stadium](#)