



Fire and Rescue NSW invites this tender

PART A – OVERVIEW

RFT NUMBER: FRNSW000086

**Supply and Delivery of
Class 1, Class 2, and Class 3 Firefighting Appliances
for
Fire and Rescue NSW**

Contract Term: Five (5) Years
plus one (1) extension option of twenty-four (24) months

RFT Issue Date: **16 July 2021**

Closing Date: **27 August 2021**

Closing Time: **2:00pm, Sydney Time**

RFT Contact Officer

Tenderers should refer requests for information or advice regarding this RFT in writing via email to:

Darren Horton

Procurement Officer

Fire and Rescue NSW

Email: darren.horton@fire.nsw.gov.au

Please Note: A Tender Briefing will be held:-

Time: 11:00 am AEST

Date: Monday 26 July 2021

Venue: Microsoft Teams

Refer to Part B, Clause 5.2 for further details.

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For the purposes of this RFT, inquiries should be directed to the Contact Officer specified in the General Conditions of Participation (RFT FRNSW000086 - Part B Conditions of Tender).

Other matters should be directed to:

Director
Strategic Procurement and Contract Services
Finance Directorate
Fire and Rescue NSW
1 Amarina Avenue
Greenacre, NSW 2190
nickolaos.alfieris@fire.nsw.gov.au

IMPORTANT NOTICE

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PART A Overview

1 Background

- 1.1 FRNSW is an executive agency under the [Government Sector Employment Act 2013 \(NSW\)](#).
- 1.2 The purpose of FRNSW is to enhance community safety, quality of life and confidence by minimising the impact of hazards and emergency incidents on the people, environment and economy of New South Wales, and also support other emergency response agencies that have a similar purpose.
- 1.3 FRNSW is the fourth largest urban fire department in the world and the largest in the southern hemisphere. FRNSW is responsible for responding to and managing fire, rescue and hazardous material emergencies for over 90% of the state's population in major cities, metropolitan and urban areas and towns across rural and regional NSW, with over 190,000 calls annually.
- 1.4 During the 2018-19 financial year, FRNSW conducted 127,457 incident responses across eight capabilities, with 22,286 incidents specifically related to fires and explosions including 5,667 structure fires, 3,209 vehicles fires, 6,854 bush and grass fires and 5,049 rubbish fires, responded to automatic fire alarms initiated by building fire alarm systems on 45,532 occasions, conducted 13,402 non-fire rescue incidents, attended 4,591 motor vehicle accidents, undertook 3,811 industrial or vertical rescues and 1,770 animal rescues, and provided medical assistance on 3,230 occasions.
- 1.5 FRNSW provides this broad range of emergency management services through its network of 335 fire stations state-wide across 21 zones, employing over 6,800 operational personnel and 705 firefighting appliances and a total of 996 specialist firefighting and response vehicles.
- 1.6 The 705 firefighting appliances in the current fleet consists predominantly of Class 1 Tanker appliances, Class 2 Pumper appliances, and Class 3 Pumper appliances.
- 1.7 Over the next five years, 30 x Class 1 Tanker appliances, 30 x Class 2 Pumper appliances, and 10 x Class 3 Pumper appliances will reach their end-of-service life and are likely to be replaced when funding becomes available. These quantities, while accurate, are to be used as a guide only.
- 1.8 FRNSW seeks proposals for the supply, delivery and ongoing support of fully road-registered Class 1, Class 2, and/or Class 3 firefighting appliances with a minimum service life expectancy of twenty years as part of a fleet replacement program that will expand and modernise the fleet and the operational capabilities of fire stations located in each of the 21 zone locations throughout the State.
- 1.9 Suppliers may choose to submit proposals for one, two or all three classes of firefighting appliances.
- 1.10 FRNSW reserves the right, in its sole discretion, to appoint one or more suppliers to a standing offer panel contract to supply Class 1, Class 2, and/or Class 3 firefighting appliances with a specific award for a supplier or suppliers to supply firefighting appliances to meet initial requirements in the first twelve (12) months of the contract. Therefore, respondents must provide F.I.S. pricing for:-
 - 1.10.1 * One (1) unit of a Class 1, Class 2 or Class 3 Firefighting Appliance
 - 1.10.2 * Two (2) to Five (5) units of a Class 1, Class 2 or Class 3 Firefighting Appliance
 - 1.10.3 * Six (6) to Ten (10) units of a Class 1, Class 2 or Class 3 Firefighting Appliance
- 1.11 Thereafter, one or more Supplier/s on the Firefighting Appliances panel may be called upon to provide precise and up-to-date, competitive quotations (under an electronic Request for Quotation (RFQ) process) whenever Specifications are updated, or when the Principal wants to run a Pricing Refresh to ensure currency throughout the term of the Deed, including any extension periods.
- 1.12 Throughout the remaining term and the optional extension period, if executed, Suppliers may seek Price Variations every twelve months based on agreed price variation mechanisms.
- 1.13 The Principal may add new suppliers to the Firefighting Appliances panel contract at its own discretion but is under no obligation to do so. Therefore, suppliers interested in providing Class 1, Class 2, and/or Class 3 firefighting appliances to FRNSW should not refrain from submitting tender responses in the expectation a later intake of suppliers will be granted, as this may not occur.
- 1.14 FRNSW is responsible for this tender process through its Finance and Fleet Directorates.

2 Objectives

- 2.1 The objective of RFT FRNSW000086 is to secure a panel of dependable vehicular body manufacturers capable of constructing and delivering Class 1, Class 2, and/or Class 3 Firefighting Appliances to FRNSW Specifications within Agreed timeframes, enhancing firefighting capabilities and enabling FRNSW to protect the growing population of the state of NSW over the next decade.
- 2.2 The successful Supplier/s will have demonstrated their capacity and capability to provide a solution for the supply of the Deliverables that:
- a. guarantees security of supply over the full term of the Deed;
 - b. meets FRNSW requirements for delivery and Agreed Dates or lead times;
 - c. meets the requirements of the Specifications, and Statement of Requirements;
 - d. includes quality assurance and quality management systems;
 - e. effectively manages and mitigates risks including safety and supply chain risks;
 - f. is administered efficiently and provides effective business continuity;
 - g. reduces the total cost of the Deliverables;
 - h. encourages participation by Regional and SME suppliers;
 - i. encourages participation by Indigenous suppliers;
 - j. encourages participation by suppliers that provide social support;
 - k. meets all contract management and progress reporting requirements;
 - l. meets all Key Performance Indicator service levels for performance monitoring;
 - m. complies with all applicable laws, standards, codes and policies; and
 - n. establishes a sustainable partnership between FRNSW and the successful Supplier, or each Supplier selected to form the Panel of Suppliers.

3 Scope of Requirement

3.1 DELIVERABLES

- 3.1.1 Deliverables will consist of the capabilities to supply Class 1, Class 2, and/or Class 3 Firefighting Appliances that are fully compliant with all relevant FRNSW requirements.
- 3.1.2 It is an ongoing expectation that each successful Supplier will provide all firefighting appliance Deliverables ordered completely finished, road-registered and fully compliant with the relevant Specifications, and by an Agreed Date established at the time of the requirement being advised through an official Purchase Order.
- 3.1.3 Deliverables also includes essential spare parts and accessories for each of the Class 1, Class 2, and/or Class 3 Firefighting Appliances selected and Accepted as Deliverables for FRNSW as per Statement of Requirements (Part F).
- 3.1.4 Deliverables includes all relevant Operator Training, Trades Training, manuals and training materials in electronic and printed forms as per Statement of Requirements (Part F).
- 3.1.5 Deliverables includes Technical Support as per Statement of Requirements (Part F).
- 3.1.6 Deliverables includes Service as per Statement of Requirements (Part F).
- 3.1.7 Deliverables includes Progress Reporting as per Statement of Requirements (Part F).
- 3.1.8 Deliverables includes Emergency Responses as per Statement of Requirements (Part F).
- 3.1.9 A detailed description of the Deliverables is contained in each individual Specification (Parts E1, E2, E3) and the Statement of Requirements (Part F) of this RFT.

3.2 TERM OF DEED

- 3.2.1 The term of the proposed Deed with any Supplier successfully selected as a Panel Contractor from the RFT FRNSW000086 will be for Five (5) Years which may be extended for one (1) optional period of twenty-four (24) months, at the discretion of the Principal.
- 3.2.2 The expected maximum length of any standing offer panel contract offered at this time, including the optional extension, is thus seven (7) years.

4 RFT Interpretation and Structure

4.1 INTERPRETATION

- 4.1.1 Definitions of terms used in Parts A, B, C, E and F are contained in clause 1 of Part B.

4.2 RFT STRUCTURE

- 4.2.2 This RFT comprises nine (9) Parts as follows:

- Part A Overview - Summary Information for Tenderers
- Part B Conditions of Tender
- Part C1 Tender Response (to be completed in entirety by the tenderer)
- Part C2 Pricing Components (to be completed in entirety by the tenderer)
- Part D Deed of Agreement – proposed deed of standing offer to be executed between the successful tenderer and FRNSW
- Part E1 Technical Specifications for Class 1 Tankers
- Part E2 Technical Specifications for Class 2 Pumpers
- Part E3 Technical Specifications for Class 3 Pumpers
- Part F Statement of Requirements

If submitting a tender, retain Parts A, B, D, E1, E2, E3, and F for your own records.

Part C1 and Part C2, once completed in entirety, form the Tender Response to be submitted in accordance with Parts A, B, E1, E2, E3, and F.