ABOUT SYDNEY WATER

Sydney Water, a State owned corporation wholly owned by the New South Wales Government, delivers essential and sustainable water services for the benefit of the community. Sydney Water pursues three primary objectives:

- To protect public health
- To protect the environment
- To be a successful business

Sydney Water provides drinking water, recycled water, wastewater services and some stormwater services to more than four million people in Sydney, Illawarra and the Blue Mountains. The area of operations, totalling almost 13,000 square kilometres, extends from the Hawkesbury River in the north to Gerroa in the South, and from the Pacific Ocean westward to Mount Victoria in the Blue Mountains. Drinking water is sourced from a network of dams managed by the Sydney Catchment Authority, then treated and delivered to customers' homes and businesses by Sydney Water. Sydney Water also sources drinking water from the desalination plant.

Further details about Sydney Water can be obtained from www.sydneywater.com.au.

BACKGROUND SUMMARY

Integrated Water Servicing Approaches for South West Growth Centre

Department of Planning has advised utility providers such as Sydney Water to plan for Sydney's population reaching six million over the next 25 years. This means an estimated 777,000 new homes.

Urban growth is either 'greenfield' or 'infill'. 'Greenfield' development involves land releases not urbanised before. These are on the fringes of the metropolitan area. 'Infill' is within existing urban areas.

In greenfield areas Sydney Water has no significant servicing infrastructure in place. These are areas where Sydney Water and other authorities will need to make significant and timely water, wastewater, recycled and stormwater infrastructure investments. In these greenfield areas the pace of development becomes determines the investment in new infrastructure...

One of the major greenfield areas is the South West Growth Centre. This comprises 18 precincts situated across Liverpool, Camden, Campbelltown, Fairfield and Penrith Councils. It occupies an area of 17,000 hectares. Over the next 30 years, the South West Growth Centre should supply over 100,000 dwellings providing housing for an estimated 350,000 people in the 18 precincts.

Improved Wastewater Services for Priority Sewerage Program

The Priority Sewerage Program targets existing urban areas that are serviced by onsite wastewater systems such as the septic tanks and pump-outs. To date over 7000 properties across 25 villages have been provided with a wastewater services connected to the wastewater network as part of the Priority Sewerage Program. Further schemes are in Sydney Water's operating licence.

PURPOSE AND SCOPE OF WORK

The purpose of this contract is for provision of Business Advisory Services to assist Sydney Water to determine appropriate procurement strategies to service growth in the South West Growth Centre, and to provide wastewater services for future schemes in the Priority Sewerage Program. The Business Advisory Services would generally involve providing financial analysis and commercial advice on the appropriate procurement model(s).

Organisations offering to provide Business Advisory Services will require substantial experience, demonstrated high-level expertise and experienced resources in establishing major public infrastructure projects and public private partnerships.

The Business Advisory Services will involve providing financial / commercial analysis and advice on the appropriate procurement model(s) including the procurement, ownership, financial, maintenance and operating models. The Business Advisor will assist Sydney Water in selecting the appropriate procurement strategy to deliver the water infrastructure assets. This phase is anticipated to be completed by January 2012.

Based on the requirements in the procurement strategy, the Business Advisor will assist Sydney Water during the procurement process for the South West Growth Centre and Priority Sewerage Program. Details and scope for this will be developed after completion of the initial phase.